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# 佳凌科技股份有限公司

**CALIN TECHNOLOGY CO., LTD**

## Investor Conference

August 26, 2021

Code: 4976 TT



# *Safe Harbor Notice*

- ◆ Calin Technology's statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- ◆ The forward-looking statements in this release reflect the current belief of CALIN as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

## *Disclaimer*





**~ Leadership in Optical Industry ~**

Calin Technology Co., Ltd, founded in 2002, owns the top management team, derived from the renown Japanese optical company.

# Profile

佳凌科技股份有限公司 Calin Technology Co., Ltd. (Calin 4976 TT)	
股本: Capital:	NTD 1.38 Billion
公司成立日期 Date of Establishment	2002/12/26
公司上市日期 Date of Listing	2012/11/20
董事長 Chairman	劉嘉彬 Liu Chia Pin
總經理 General Manager	劉嘉彬 Liu Chia Pin
總部地點: Eadquarter Location:	24, Jianguo Rd., Tanzi Dist., Taichung City 427, Taiwan
總部員工人數: Number of Employees:	870 (2021/8)
營收(2020): Sales:	NTD 1.37 Billion
主要產品: Main Products:	Optical component & Lens



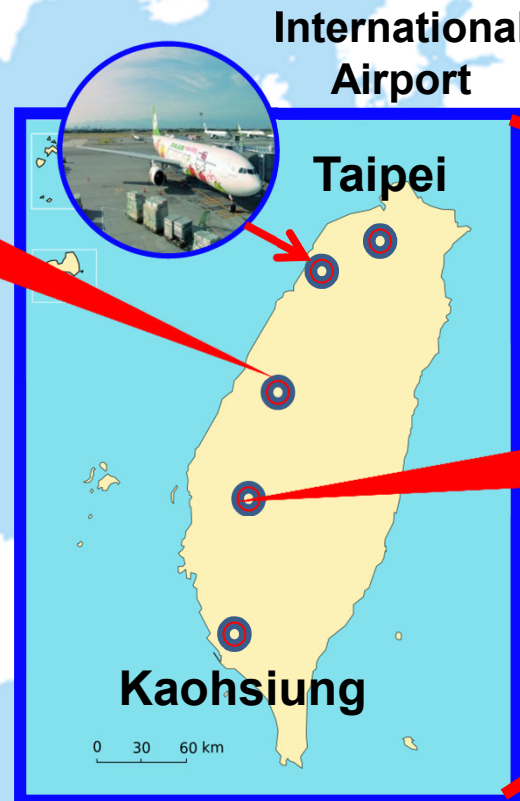
# Location

Taichung Plant  
Plant #1(Corporate)  
Plant #2



Information:

Taipei -> Taichung: 160KM  
By Car: 2 Hours (Freeway)  
By THSR: 1 Hour



Chiayi Plant  
Plant #3



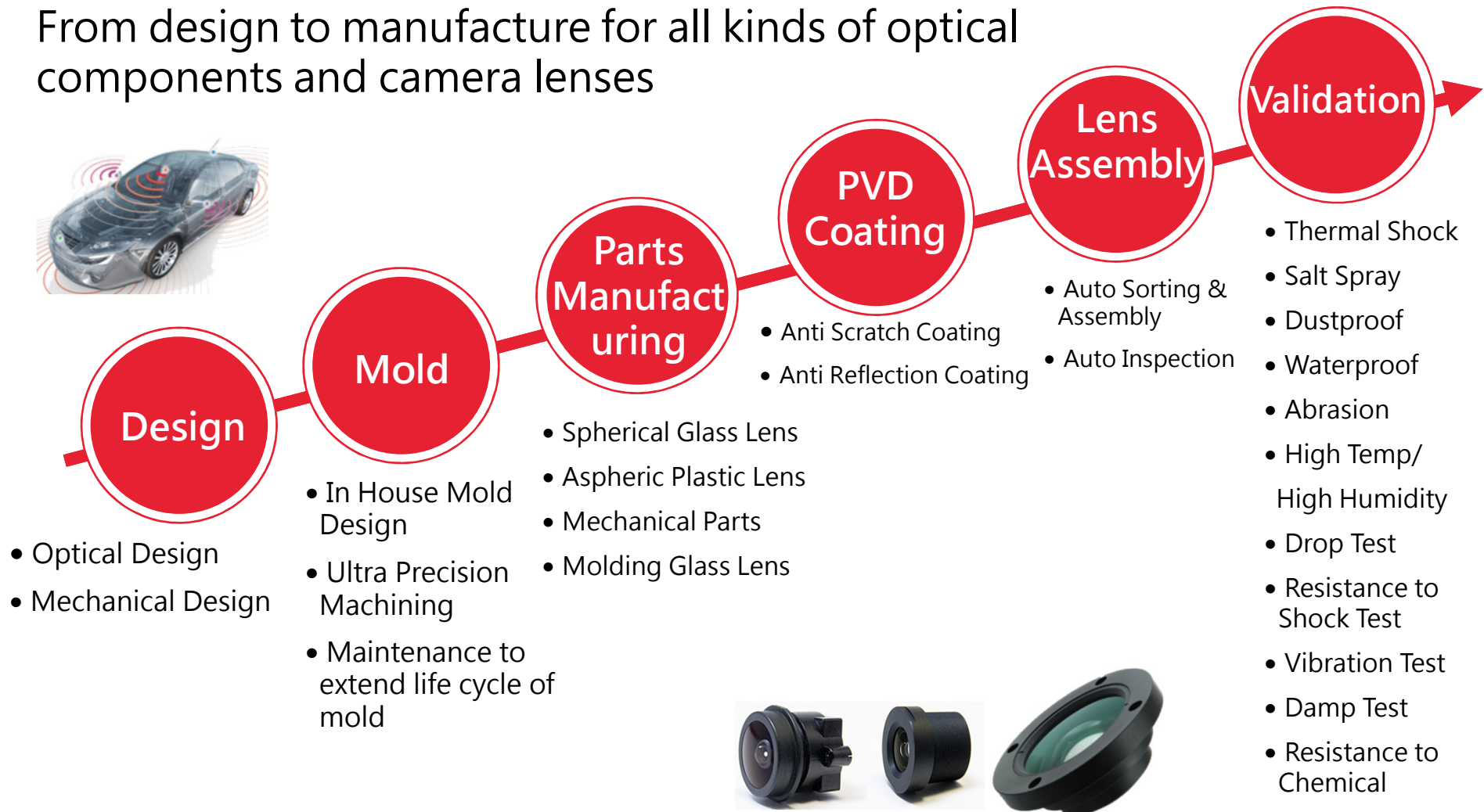


# Core Technology



## Vertical Integration

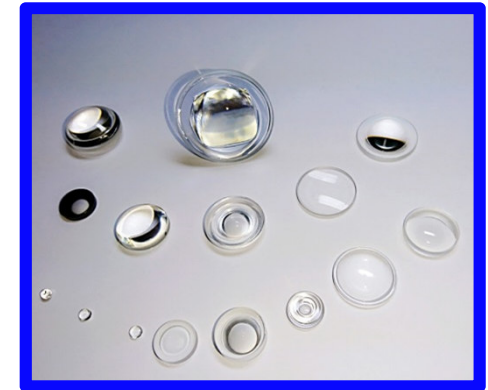
From design to manufacture for all kinds of optical components and camera lenses



# ***Product Category***



**Spherical Lens**



**Molding Glass**

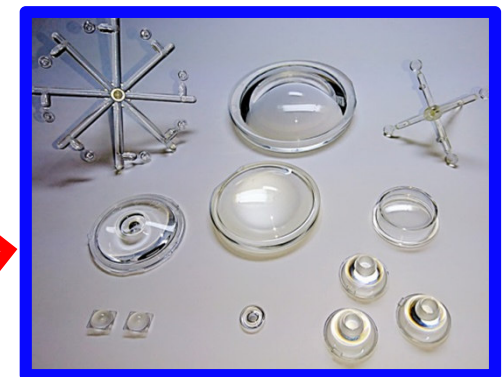


**Lens Assembly**

**With In-House Support:**  
**Metal Machining**  
**Mold Development**



**Plastic Parts**

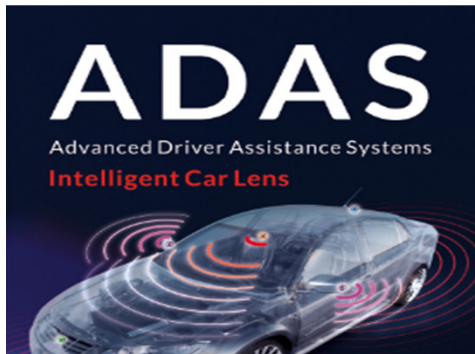


**Plastic Lens**

# Applications of Lens Assembly



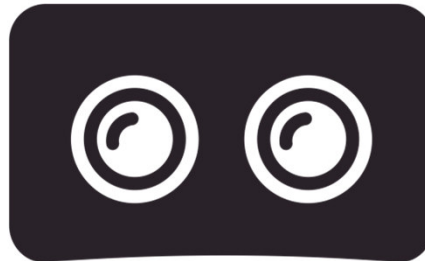
## Automotive



- Wide Angle Lens
- Night Vision Camera Lens
- Side & Rear Blind Spot Camera Lens
- Around View Monitoring
- **LIDAR**



## Consumer electronics



- **Video Conferencing Camera Lens**
- VR/AR
- 4K/8K Camera Lens
- Wearable Camera Lens
- **Fiber-Optical Communication**



## Security



- **IP Camera Lens**
- Iris Recognition
- **Security Camera Lens**
- Integrated Access Control Camera Lens
- **Facial Detection Camera Lens**
- Live Finger Detection



## Projection



- Mainstream Lens
- ST / UST Throw Ratio
- XGA / 1080P / WUXGA Resolution
- Non-telecentric / Telecentric available
- High Lumens / High Performance for Large Venue Model



## Financial Results

Unit: NT\$ thousand ; %

	1H 2021		1H 2020		YoY
	Amount	%	Amount	%	%
Net Revenue	913,862	100	450,522	100	103
COGS	797,829	87	478,341	106	67
Gross Profit	116,033	13	(27,819)	(6)	517
Operating Expenses	67,160	7	68,349	15	(13)
Operating Income	48,873	6	(96,168)	(21)	151
Non-OP Items	(6,471)	(1)	19,786	4	(133)
Pre-Tax Income	42,402	5	(76,382)	(17)	156
Tax	737	0	0	0	-
Net Income	41,665	5	(76,382)	(17)	155
EPS	0.36		(0.67)		

# Statements of Cash Flows

Unit: NT\$ thousand

## Cash flows from (used in) operating activities, indirect method :

Profit (loss) before tax

Adjustments :

Depreciation expense, Amortization expense

Interest expense

Other income and loss items that do not affect cash flow

Decrease (increase) in notes receivable,

Adjustments for decrease (increase) in inventories

Decrease (increase) in Other current assets

Increase (decrease) in notes payable, accounts payable

Increase (decrease) in Other current liabilities

Total adjustments

Cash inflow (outflow) generated from operations

Interest received

Interest paid, Income taxes refund (paid)

Net cash flows from (used in) operating activities

## Cash flows from (used in) investing activities :

Increase in acquisition of real estate, plant and equipment, and prepaid equipment

Other investment activities

Net cash flows from (used in) investing activities

## Cash flows from (used in) financing activities :

Repayments of long-term debt

Payments of lease liabilities

Payments to acquire treasury shares

Increase in guarantee deposits received

Net cash flows from (used in) financing activities

Net increase (decrease) in cash and cash equivalents

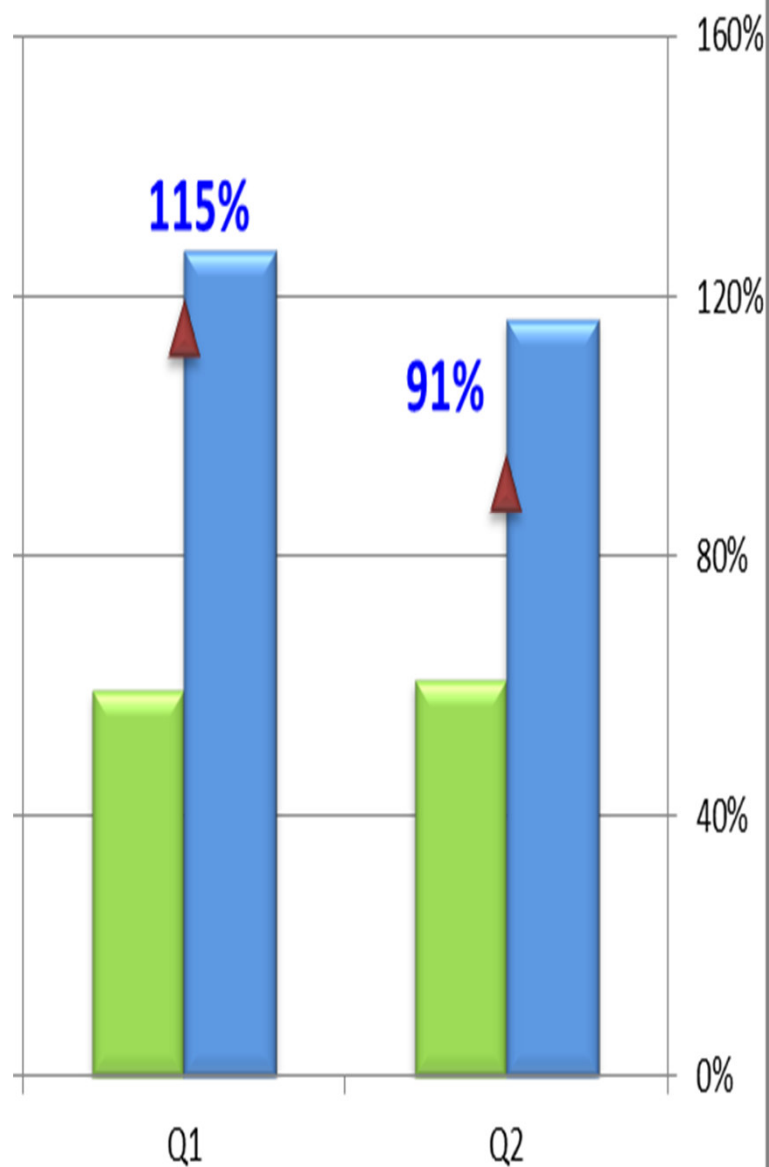
Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

1H 2021	1H 2020
42,402	(76,382)
79,404	77,364
1,571	2,147
10,933	2,260
35,184	4,589
(96,592)	(37,345)
8,101	(8,704)
(41,850)	32,872
7,696	(19,170)
4,447	54,013
46,849	(22,369)
261	3,879
(71)	(2,555)
47,039	(21,045)
(91,595)	(53,997)
(780)	806
(92,375)	(53,191)
145,549	(44,022)
(1,065)	(1,315)
0	(49,599)
0	75
144,484	(94,861)
99,148	(169,097)
367,551	692,687
466,699	523,590

TWD千元 **ALL**

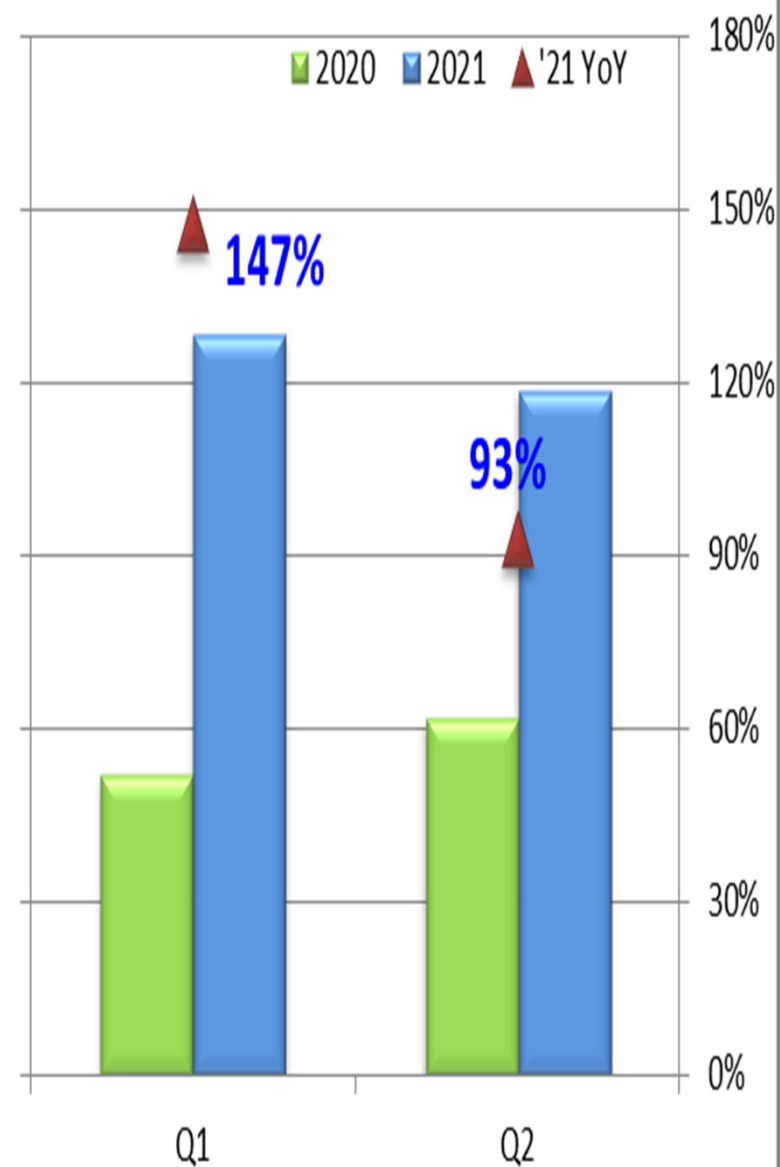
2020 2021 '21 YoY



NT\$  
thousand

**Various application lenses**

2020 2021 '21 YoY



***CALIN***

股票代號：4976 TT

**Q & A**





**CALIN**

Code : 4976 TT



# Thank You!

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