

<http://www.calin.com.tw>

# 佳凌科技股份有限公司

**CALIN TECHNOLOGY CO., LTD**

## Investor Conference

May 15, 2018

Code: 4976 TT

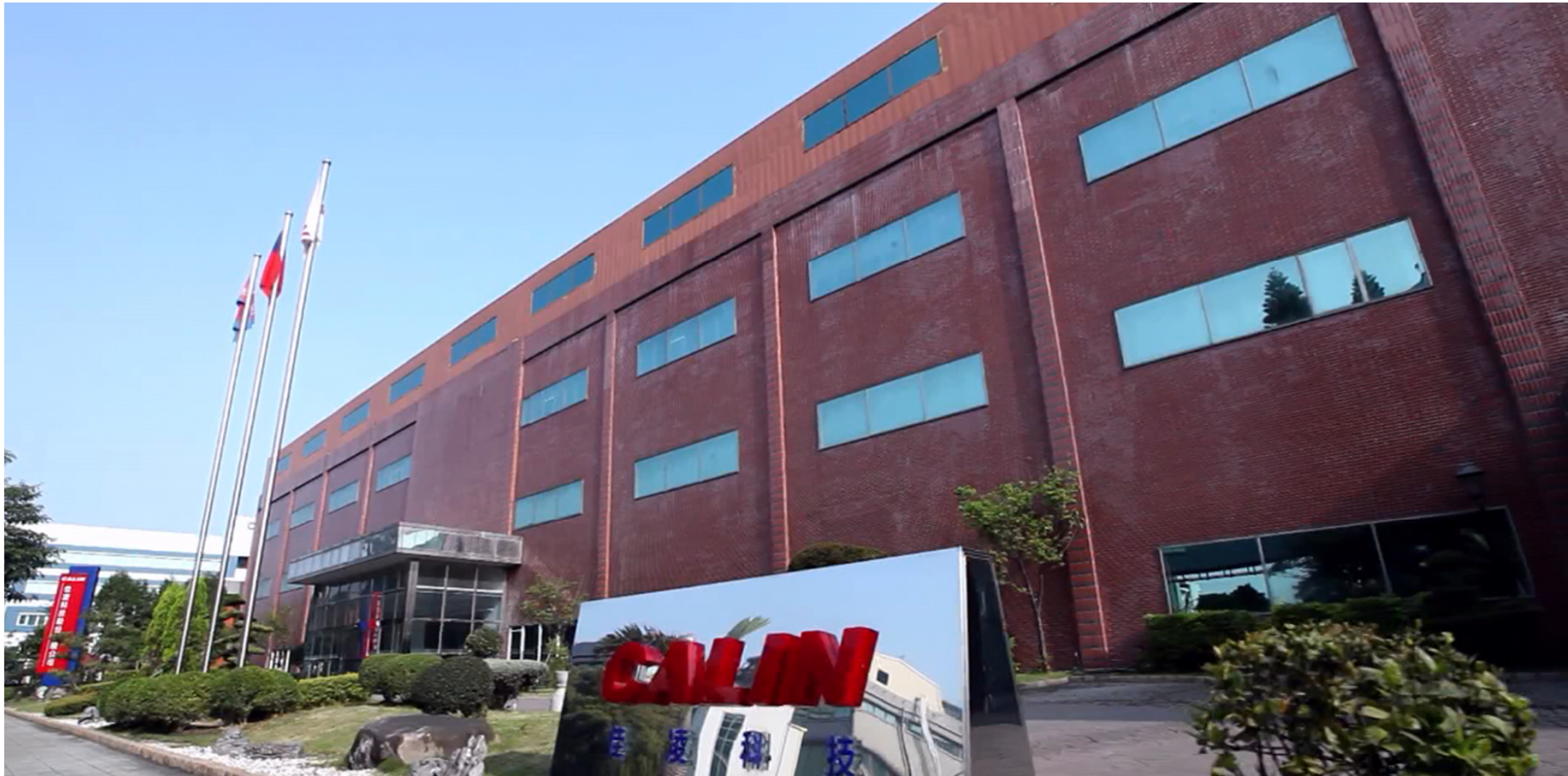


# *Safe Harbor Notice*

- ◆ Calin Technology's statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- ◆ The forward-looking statements in this release reflect the current belief of CALIN as of the date of this release, we undertake no obligation to update these forward-looking statements for new information, future events, or otherwise.

*Disclaimer*





**~ Leadership in Optical Industry ~**

Calin Technology Co., Ltd, founded in 2002, owns the top management team, derived from the renown Japanese optical company.



# Profile

佳凌科技股份有限公司 Calin Technology Co., Ltd. (Calin 4976 TT)	
股本: Capital:	NTD 1.16 Billion
公司成立日期 Date of Establishment	2002/12/26
公司上市日期 Date of Listing	2012/11/20
董事長 Chairman	劉嘉彬 Liu Chia Pin
總經理 General Manager	莊明仁 Chuang Ming Jen
總部地點: Eadquarter Location:	台灣台中潭子加工出口區建國路24號 24, Chien Kuo Rd., T.E.P.Z. 427, Taiwan
總部員工人數: Number of Employees:	1050 (2018/4)
Sales: 營收(2017):	NTD 1.5 Billion
主要產品: Main Products:	Optical component & Lens

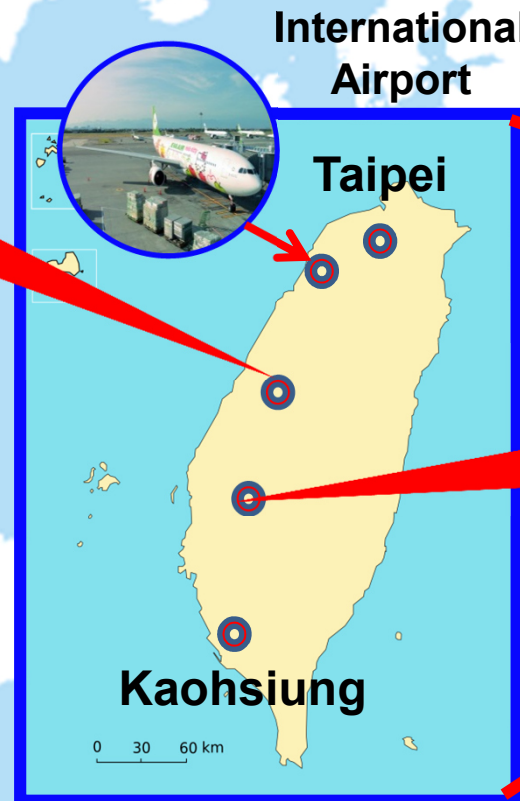
# Location

Taichung Plant  
Plant #1(Corporate)  
Plant #2



Information:

Taipei -> Taichung: 160KM  
By Car: 2 Hours (Freeway)  
By THSR: 1 Hour



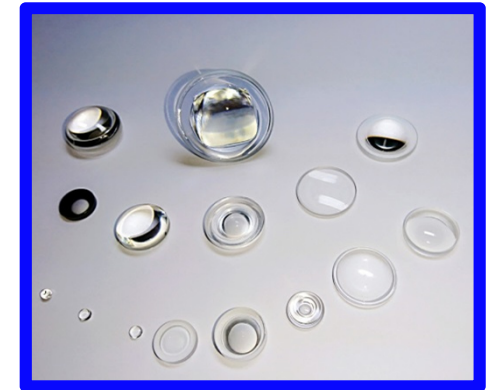
Chiayi Plant  
Plant #3



# ***Product Category***



**Spherical Lens**



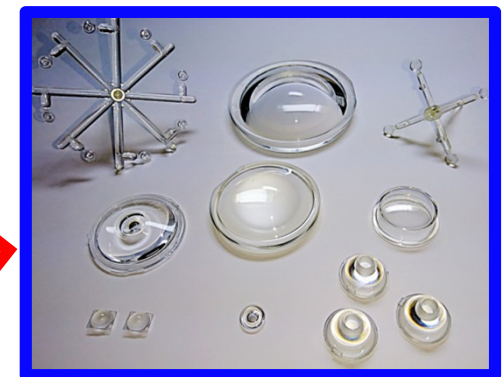
**Molding Glass**



**Lens Assembly**



**Plastic Parts**



**Plastic Lens**

# Lens Assembly



Car View Lens



Projection Lens



Consumer Lens



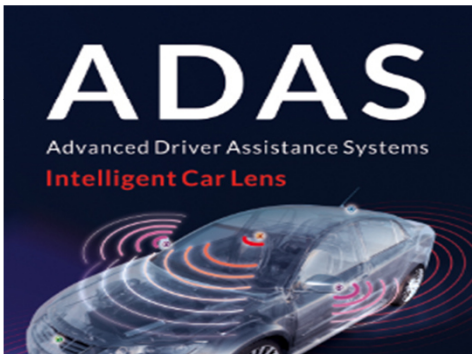
Security Lens



# Applications of Lens Assembly



## Automotive



- Wide Angle Lens
- Night Vision Camera Lens
- Side & Rear Blind Spot Camera Lens
- Around View Monitoring
- LIDAR



## Consumer



- VR/AR
- 4K/8K Camera Lens
- Video Conferencing Camera Lens
- Wearable Camera Lens



## Security



- IP Camera Lens
- Iris Recognition
- Security Camera Lens
- Integrated Access Control Camera Lens
- Facial Detection Camera Lens
- Live Finger Detection



## Projector



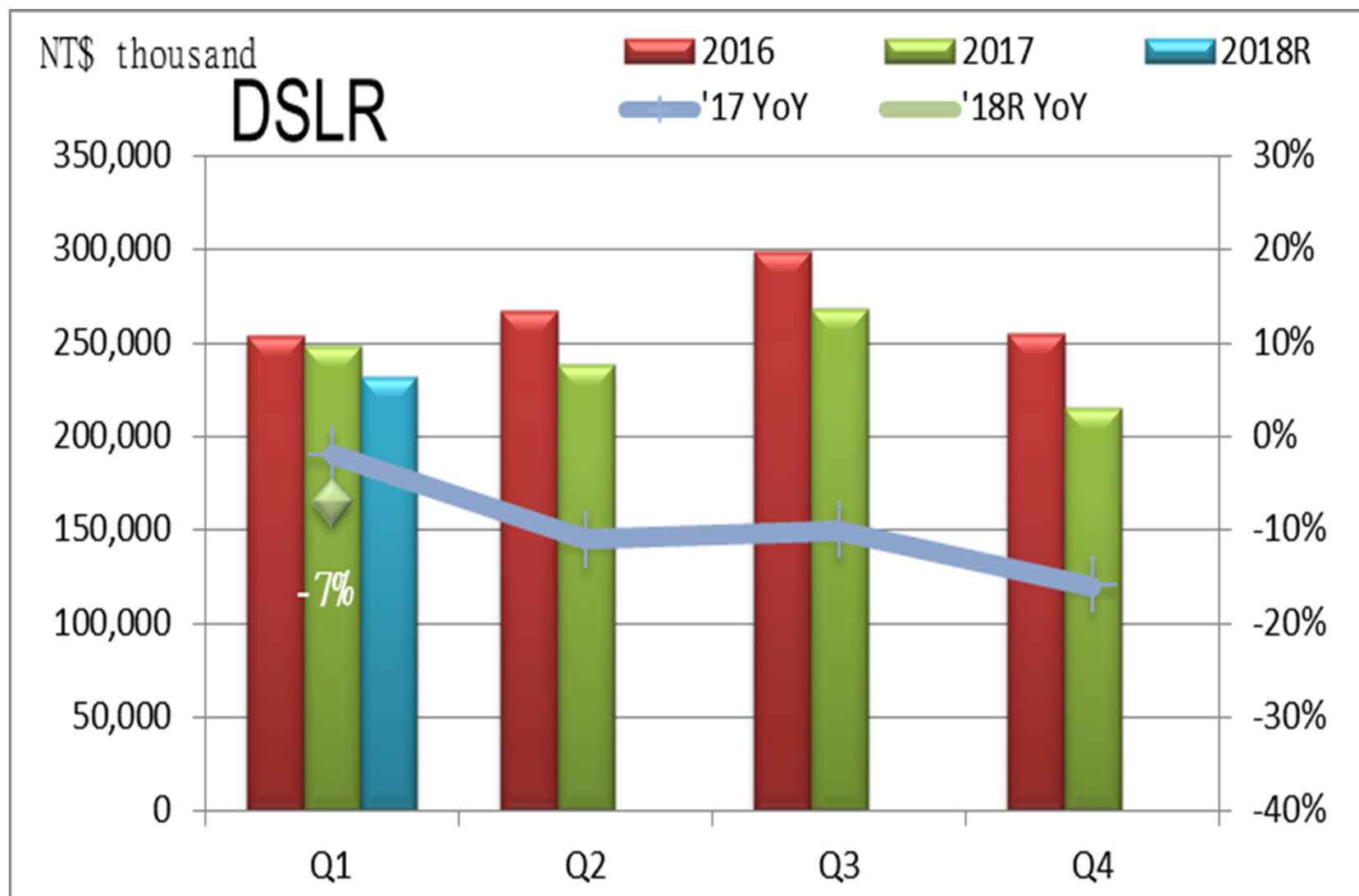
- Mainstream Lens
- ST / UST Throw Ratio
- XGA / 1080P / WUXGA Resolution
- Non-telecentric / Telecentric available
- High Lumens / High Performance for Large Venue Model



# Financial Results

Unit: NT\$ thousand ; %

	1Q 2018		1Q 2017		YoY
Net Revenue	389,401	100	350,841	100	11
COGS	340,758	88	313,566	89	9
Gross Profit	48,643	12	37,275	11	31
Operating Expenses	42,691	11	40,864	12	4
Operating Income	5,952	2	(3,589)	(1)	266
Non-OP Items	(5,329)	(1)	4,888	1	(209)
Pre-Tax Income	623	0	1,299	0	(52)
Tax	(6,999)	(2)	209	0	(3,449)
Net Income	7,622	2	1,090	0	599
EPS	0.07		0.01		



NT\$ thousand

## Non DSLR

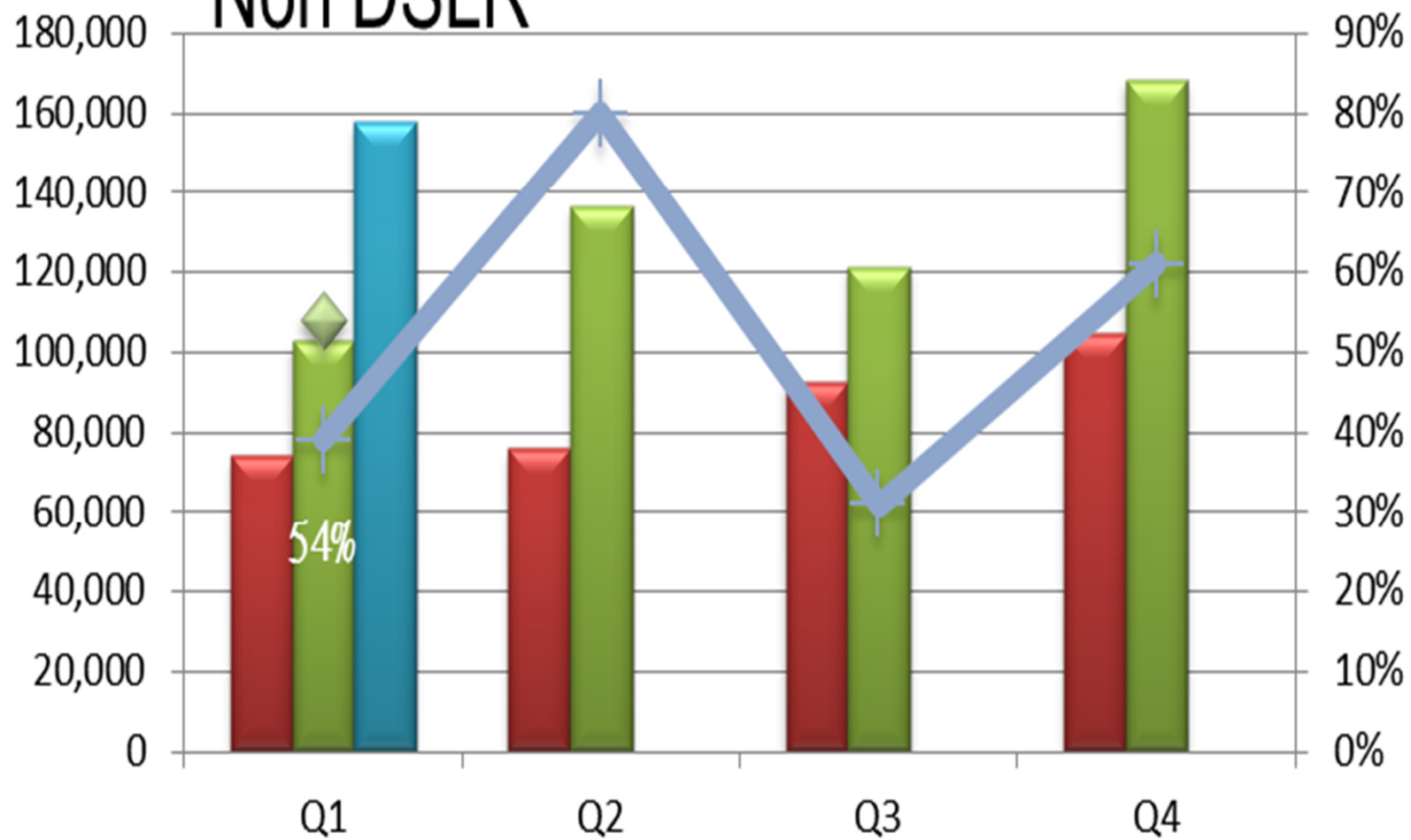
2016

2017

2018R

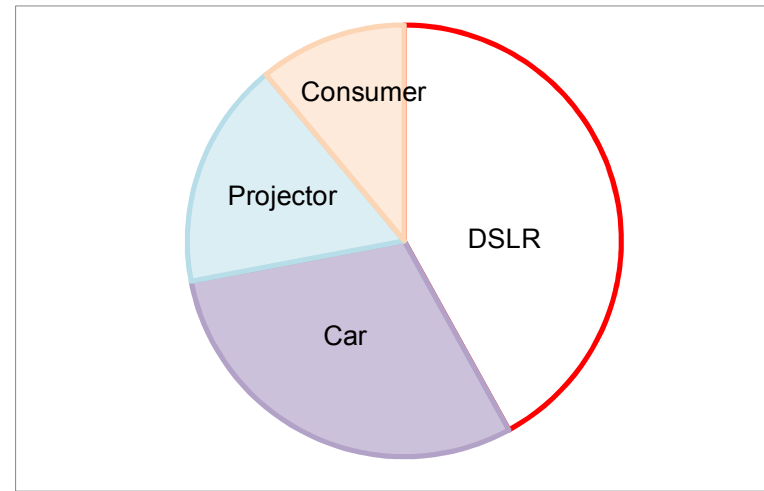
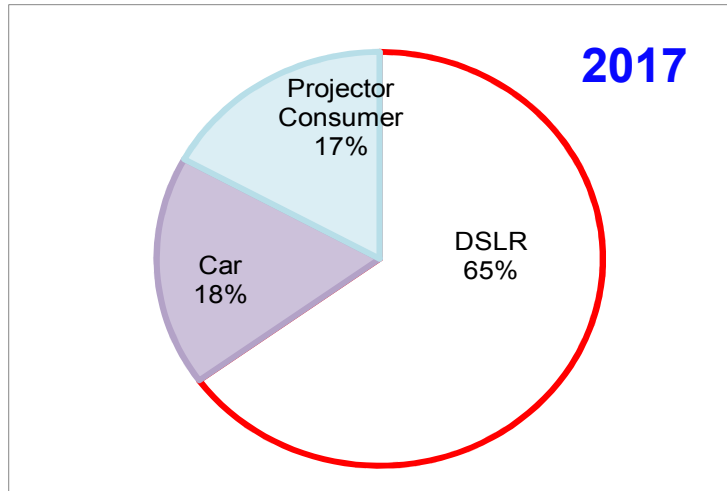
'17 YoY

'18R YoY





# Product Portfolio



1. Intensively & highly dedicate to lens development for:
  - Car View
  - Projector
  - Consumer
2. Maintain the DSLR business.

***CALIN***

Code : 4976 TT



# Thank You!

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